



Getting YOUR Employees to Consistently Deliver the Results YOU Want at Work!

What Every Executive, Entrepreneur, &/or CEO Should Know

What Attendees Will Get*/Learn:

*Each attendee gets a signed glossy covered PHYSICAL copy of Tayo Solagbade's 113 page Self-Development Bible™ (\$13 Value!) - see online store at www.lulu.com/sdaproducts



- How to ensure your employees get the skills and experience they need (without going off duty), to achieve their fullest potentials on the job.
- How to utilise Spontaneous Coaching™ to subtly, but powerfully influence employees, to form the habit of Going The Extra Mile(GTEM)™ in their work!
- Intelligent, and low/zero cost strategies for using PC/Internet technology, to get employees to consistently comply with set standard and guidelines. Say goodbye to stressing yourself checking up on them every day.
- How To Boost Employee Productivity, Without Increasing Salaries - 6 Proven, But Little Used Strategies
- How to use Tayo Solagbade's 10 item Employee Workplace Morale Gauge Quiz*, to measure how your employees, reports or team members feel about working with you/your organisation.

**Tayo Solagbade's Employee Morale Gauge Quiz was featured in a management research paper titled "Performance Management and Employee Motivation", which Tayo presented in the 1999 edition of Nigerian Institute of Management's Young Managers' Competition. The 10-item multi-choice survey questionnaire was administered to employees of a number of organisations in Lagos and Benin cities.*

Over 80% of the employees scored their companies low in areas relating to welfare, rewards/recognition, involvement in decision making and fulfillment of promises made to them etc. The results were discussed in the paper presented. Copies of the questionnaire will be given to attendees, and the procedure for administering it, and interpreting the results for decision making explained.

- Packed with tested and proven experience based-thinking, discoveries, philosophies and anecdotes from a fully cultural context.
- Many ideas and actionable steps you can put to use immediately
- Based on a Paper delivered at the Center for Management Development

This topic is available as a keynote speech, a half-day or full-day workshop.



"Tayo, I honestly believe you are one of those who will succeed at anything he does. Our commitment and effort has been outstanding....Thanks for all your hard work since I've been here - you will be sorely missed. I don't need to wish you good luck, you have the ability to make your own luck.."

- Andy R. Jones* (Operations Manager, Guinness Benin)

Tayo reported indirectly to Andy (following his arrival as new overall head of brewery) for about 11 months before resigning to start his own business in December 2001

On Monday 1st April 2013, Tayo left Lagos, Nigeria to begin travelling slowly across West Africa as a Location Independent Entrepreneur. He's presently based in Benin Republic, where he's preparing a 10 chapter English-French Language Guide, City Travel Guides, and a Commercial Rabbit Farming Guide.

You can find him at www.tayosolagbade.com



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Simple, Experience Based Strategies For Solving REAL World Problems.

Tayo Solagbade is a Self-Development /Performance Enhancement Specialist & Multipreneur. He works with individuals and businesses to help them harness manpower and PC/Internet Technology, with Best Practice Systems, to achieve their goals, faster and more profitably.

Depending on the opportunities that appear in the market place, Tayo earns multiple streams of income developing automated Excel applications/ Web Marketing Systems, and delivering customisable Talks, Seminars, Coaching programs for individuals & businesses.

In a previous life, Tayo worked for over seven years as a manager in Guinness Nigeria Plc during which time he successfully employed Self-Development techniques to give himself a consistent edge as Brewer, and later Training and Technical Development Manger.

He built a reputation for using self-taught spreadsheet programming skills (starting with Lotus 1-2-3, later moving to Excel Visual Basic) - in his spare time - to develop Automated Spreadsheet Applications to computerise manual report generation processes in the departments he worked. Over four(4) of his applications were adopted for brewery level reporting. In addition, Tayo constantly challenged the status quo & influenced positive work changes.

Before voluntarily resigning from Guinness in December 2001 (to pursue a long standing dream of self-employment, he successfully held Senior Management roles as Production Manager and later Technical Manager.

Tayo holds a B.Sc degree in Agricultural Extension Services from the University of Ibadan, Nigeria, graduating top of his class - with a 2nd Class Upper in 1992.

He is an Associate Member of UK Institute & Guild of Brewing, a 1997 National Finalist of Nigerian Institute of Management's Young Managers' competition, innovator of Spontaneous Coaching for Self-Development™ (SCS-D™), & Founder of Self-Development Academy Ltd.